

CONSOLIDATED FINANCIAL STATEMENTS

For The Year Ended June 30, 2025

(With Comparative Totals For The Year Ended June 30, 2024)

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors GTCC Innovative Resources Corporation and Subsidiary Jamestown, North Carolina

Opinion

We have audited the accompanying consolidated financial statements of GTCC Innovative Resources Corporation and Subsidiary, a nonprofit organization (the Organization), which comprise the consolidated statement of financial position as of June 30, 2025, and the related consolidated statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the consolidated financial statements.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of GTCC Innovative Resources Corporation and Subsidiary as of June 30, 2025, and the changes in net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are required to be independent of the Organization and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern within one year after the date that the consolidated financial statements are available to be issued.



Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Report on Summarized Comparative Information

We have previously audited GTCC Innovative Resources Corporation and Subsidiary's 2024 consolidated financial statements, and we expressed an unmodified audit opinion on those audited consolidated financial statements in our report dated August 27, 2024. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2024, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Raleigh, North Carolina

Sharpe Patel PLLC

August 14, 2025

Consolidated Statement of Financial Position June 30, 2025

(With Comparative Totals as of June 30, 2024)

	2025	2024
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 1,613,007	\$ 1,352,628
Accounts receivable	11,939	105,987
Prepaid expenses	10,136	5,470
Total current assets	1,635,082	1,464,085
Total assets	\$ 1,635,082	\$ 1,464,085
LIABILITIES AND NET ASSETS		
Current liabilities:		
Accounts payable	\$ 4,308	\$ 78,510
Accrued expenses	7,458	4,973
Deferred revenue	90,533	98,966
Total current liabilities	102,299	182,449
Total liabilities	102,299	182,449
Net assets:		
Without donor restrictions	1,532,783	1,281,636
With donor restrictions		
Total net assets	1,532,783	1,281,636
Total liabilities and net assets	\$ 1,635,082	\$ 1,464,085

Consolidated Statement of Activities

For the Year Ended June 30, 2025

(With Comparative Totals for the Year Ended June 30, 2024)

		2025		
	Without Donor	With Donor		
	Restrictions	Restrictions	Total	2024
REVENUE AND SUPPORT				
Conference revenue	\$ 1,001,725	\$ -	\$ 1,001,725	\$ 1,050,890
Contributed services and materials	339,283	-	339,283	358,156
Testing Fees	5,351	-	5,351	2,215
Contributions	1,059	-	1,059	359
Miscellaneous	-	-	-	803
Investment income	475		475	36
Total revenue and support	1,347,893	-	1,347,893	1,412,459
Net assets released from restrictions				
Total revenue and support and net				
assets released from restrictions	1,347,893		1,347,893	1,412,459
EXPENSES				
Program services	1,036,992	-	1,036,992	1,514,439
Management and general	59,754		59,754	83,729
Total expenses	1,096,746		1,096,746	1,598,168
Change in net assets	251,147	-	251,147	(185,709)
Net assets at beginning of year	1,281,636		1,281,636	1,467,345
Net assets at end of year	\$ 1,532,783	\$ -	\$ 1,532,783	\$ 1,281,636

${\bf Consolidated\ Statement\ of\ Functional\ Expenses}$

For the Year Ended June 30, 2025

(With Comparative Totals for the Year Ended June 30, 2024)

	2025					
		Program Management				
		Services	and	General	 Total	2024
EXPENSES						
Salaries and benefits	\$	304,571	\$	-	\$ 304,571	\$ 315,568
Cost of goods sold		525,150		-	525,150	569,121
Management expenses		-		47,500	47,500	70,084
Administrative expenses		-		2,031	2,031	1,880
Contracted services		700		8,937	9,637	10,142
Office supplies & other		40,121		-	40,121	61,653
Printing and duplicating		7,012		310	7,322	46
Travel expenses		506		976	1,482	703
Bad debt expense		623		-	623	3,143
Transfer to GTCC		24,200		-	24,200	200,000
Transfer to GTCC Foundation		36,299		-	36,299	300,000
Taxes		97,810			97,810	65,828
Total expenses	\$	1,036,992	\$	59,754	\$ 1,096,746	\$ 1,598,168

Consolidated Statements of Cash Flows For the Years Ended June 30, 2025 and 2024

	2025		2024	
CASH FLOWS FROM OPERATING ACTIVITIES				
Change in net assets	\$	251,147	\$	(185,709)
Changes in assets and liabilities that provided (used) cash				
to net cash provided (used) by operating activities:				
Accounts receivable		94,048		(55,854)
Prepaid expenses		(4,666)		(4,016)
Accounts payable		(74,202)		9,032
Accrued expenses		2,485		(69,789)
Deferred revenue		(8,433)		40,498
Net cash provided (used) by operating activities		260,379		(265,838)
Net increase (decrease) in cash and cash equivalents		260,379		(265,838)
Cash and cash equivalents, beginning of year		1,352,628		1,618,466
Cash and cash equivalents, end of year	\$	1,613,007	\$	1,352,628

Notes to the Consolidated Financial Statements June 30, 2025 and 2024

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of the Organization

GTCC Innovative Resources Corporation (GIRC) is a North Carolina nonprofit organization incorporated in 2012. The purpose of GIRC is to aid, support, and promote teaching and service in the educational, professional, artistic, and creative endeavors of Guilford Technical Community College (GTCC) and the GTCC Foundation, Inc., in connection with their programs in Jamestown, North Carolina. GIRC helps promote entrepreneurialism by investing start-up funds to launch innovative and results-oriented projects which align with GTCC core objectives to serve the Guilford County, North Carolina community and generate revenue to advance the life-long educational opportunities of students.

GIRC's consolidated subsidiary is GTCC Corporation for Creativity and Commerce (GC3). GC3 is a North Carolina nonprofit organization incorporated in 2020. GC3's purpose is to support GTCC and GIRC by maintaining the conference center activities, which are unrelated business income and taxable. GC3 will file a separate income tax return, thus helping to preserve GIRC's tax exempt status.

Basis of Accounting

The accompanying basic consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America (U.S. GAAP).

Principles of Consolidation

As a result of formal affiliations as noted above, the financial statements of GTCC Innovative Resources Corporation and GC3 are presented on a consolidated basis and include the account of both entities. All significant intercompany transactions and balances have been eliminated in consolidation.

Financial Statement Presentation

The preparation of financial statements in conformity with generally accepted accounting principles (GAAP) requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could vary from the estimates that were assumed in preparing the financial statements.

The financial statements are presented in accordance with Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 958-205, *Not-for-Profit Entities, Presentation of Financial Statements*. This Standard established for external financial reporting by not-for-profit organizations requires that resources be classified for accounting and reporting purposes into two net asset categories according to externally imposed restrictions. Descriptions of the two net asset classes are as follows:

Net Assets Without Donor Restrictions – Net assets that are not subject to donor-imposed restrictions and that are available for general operating expenses of the Organization. Net assets without restrictions totaled \$1,532,783 and \$1,281,636 as of June 30, 2025 and 2024, respectively.

Net Assets With Donor Restrictions – Net assets subject to donor-imposed restrictions as to the purpose, time of use, or maintained permanently by the Organization. The Organization did not report net assets with donor restrictions for the years ended June 30, 2025 and 2024.

Notes to the Consolidated Financial Statements June 30, 2025 and 2024

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Use of Estimates

The preparation of consolidated financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the period. Actual results could differ from those estimates.

<u>Functional Expenses</u>

The expenses of the Organization have been reported on a functional basis in the statement of functional expenses. Expenses are charged to programs in a combination of direct expenses incurred and estimates of time and effort. Expenses are charged to management and general in a combination of direct expenses incurred, estimates of time and effort and supporting activities that are not directly identifiable with program or fundraising activities.

Cash and Cash Equivalents

For purposes of reporting on the statement of cash flows, the Organization considers all highly liquid investments with an initial maturity of three months or less to be cash equivalents, unless board-designated or donor-restricted for long-term purposes.

Accounts Receivable and Bad Debt

Accounts receivable are charged to bad debt expense when they are determined to be uncollectible based upon a periodic review of the accounts by management. Accounting principles generally accepted in the United States of America require that the allowance method be used to recognize bad debt; however, the effect of using the direct write-off method is not materially different from the results that would have been obtained under the allowance method. For the year ended June 30, 2025, an allowance for doubtful accounts was recognized for \$3,766. No provision has been made for bad debt has been made as of June 30, 2024, as all amounts due were deemed collectible.

Deferred Revenue

Deferred revenue consisted of unearned conference center deposits. For the years ended June 30, 2025 and 2024, unearned conference center revenue was \$90,533 and \$98,966, respectively.

Fair Value Measurements

Accounting standards established a single definition of fair value and a framework for measuring fair value and expands disclosures about fair value measurements. Fair value is defined as, "the price that would be received to sell an asset in an orderly transaction between market participants at the measurement date. That is, fair value is based on an exit price, which may differ from the price paid to acquire the asset. If there is a principal market for the asset, fair value represents the price in that market." The Organization's financial instruments are cash and cash equivalents and accounts receivable. The values of these financial instruments are recorded at fair value based on their short-term nature.

Notes to the Consolidated Financial Statements June 30, 2025 and 2024

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Donated Items and Services (Gifts in Kind)

Effective January 1, 2014, the Organization adopted Financial Accounting Standards Board (FASB) Accounting Standards Update (ASU) 2013-06, Services Received from Personnel of an Affiliate, which resulted in the recognition of in-kind goods and services provided by the College under an affiliation agreement with the Organization.

In addition, the Organization adopted Financial Accounting Standards Board (FASB) Accounting Standards Update (ASU) 2020-07, *Presentation and Disclosure by Not-for-Profit Entities for Contributed Nonfinancial Assets* effective the for the year ended June 30, 2022. Donated land, buildings, equipment, investments, and other noncash donations are recorded as contributions at their fair market value at their date of donation. The Organization reports the donations as support without restriction, unless explicit donor stipulations specify how the donated assets must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets must be used, and gifts of cash or other assets that must be used to acquire long-lived assets are reported as restricted support. In the absence of explicit donor stipulations about how long those long-lived assets must be maintained, the Organization reports expirations of donor restrictions when the donated or acquired long-lived assets are placed in service.

Donated services that do not require specialized skills or enhance nonfinancial assets are not recorded in the accompanying financial statements because no objective basis is available to measure the value of such services.

GTCC paid salaries and benefits on behalf of the Organization of \$302,752 and \$299,068 for the years ended June 30, 2025 and 2024, respectively. These amounts are included as contributed services revenue and included in management expenses on the accompanying consolidated statement of activities. Incidentally, during the year, board and committee members donated their time which does not meet the requirement for inclusion in the consolidated financial statements.

Income Taxes

GIRC is an exempt organization under Section 501(c)(3) of the United States Internal Revenue Code. GC3 is a non-profit corporation, however is subject to taxation, as it is not registered as a tax exempt organization with Internal Revenue Service. The Organization's management believes that there is a basis for all tax positions taken by GC3 in its tax returns. Therefore, there are no uncertain positions disclosed in these consolidated financial statements. Though the Organization has not been notified by any pending audits, all tax years ending after June 30, 2019 are still subject to examination by taxing authorities.

Income tax expense for unrelated business activities amounts to \$97,810 and \$65,828 for the years ended June 30, 2025 and 2024.

NOTE 2 – CONCENTRATION OF CREDIT RISK

In addition to FDIC insurance coverage on deposit accounts, the Organization's cash and cash equivalents are collateralized by Guilford Technical Community College's deposit accounts at FDIC-insured banking institutions. At June 30, 2025 and 2024, the Organization's cash deposits exceed the FDIC insured limits by approximately \$1,146,535 and \$877,585, respectively.

GTCC INNOVATIVE RESOURCES CORPORATION AND SUBSIDIARY Notes to the Consolidated Financial Statements June 30, 2025 and 2024

NOTE 3 – RELATED PARTY TRANSACTIONS

The Organization and GTCC are related parties through common control. All staff for GIRC are employees of the College who put a portion of their time into the organization. During the years ended June 30, 2025 and 2024, the College provided staffing to GIRC in the amount of \$302,752 and \$299,068, respectively. The College also provides supplies to GIRC in the amount of \$36,531 and \$59,088 for the years ended June 30, 2025 and 2024, respectively. Conference revenue for services provided to GTCC amounted to \$43,160 and \$31,288 for the years ended June 30, 2025 and 2024, respectively.

In addition, during the year ended June 30, 2025, the Organization transferred \$24,200 to GTCC and \$36,299 to the GTCC Foundation.

NOTE 4 – IN-KIND DONATIONS SERVICES AND MATERIALS

During the years ended June 30, 2025 and 2024, the in-kind contributions were as follows:

From the College:						
		2025	2024			
Salaries and benefits	\$	302,752	\$	299,068		
Materials		36,531		59,088		
	\$	339,283	\$	358,156		

NOTE 5 – LIQUIDITY AND AVAILABILITY OF FUNDS

The Organization's financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the statement of financial position date, comprise the following as of June 30:

	2025	2024
Cash and cash equivalents Accounts receivable	\$ 1,613,007 11,939	\$ 1,352,628 105,987
Less: Accounts payable Accrued expenses	(4,308) (7,458)	(78,510) (4,973)
Total financial assets available to meet general expenditures and liabilities within the next 12 months	\$ 1,613,180	\$ 1,375,132

As part of the Organization's liquidity management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due. At June 30, 2025 and 2024, all net assets without donor restrictions are available to meet cash needs for general expenditures of the Organization within one year.

GTCC INNOVATIVE RESOURCES CORPORATION AND SUBSIDIARY Notes to the Consolidated Financial Statements

June 30, 2025 and 2024

NOTE 6 – COMMITMENTS

The Organization routinely enters into contracts with customers for conference center activities ahead of the actual scheduled time of use. If payment has not been received nor has the event taken place before year-end, the amounts are not recorded because they have not triggered an event under generally accepted accounting standards. Amounts committed under these contracts at June 30, 2025 and 2024 total \$150,927 and \$122,742, respectively.

NOTE 7 – SUBSEQUENT EVENTS

Management evaluates events occurring subsequent to the date of the financial statements in determining the accounting for and disclosure of transactions and events that affect the financial statements. Subsequent events have been evaluated through August 14, 2025, which is the date the financial statements were available to be issued.